

# Entretien d'entrepreneur de maison familiale





**MERGERSCORP**

The Leader In Business Sales Mergers & Acquisitions

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Située dans l'État de Washington, aux États-Unis, Listing se spécialise dans la construction de maisons résidentielles unifamiliales personnalisées en utilisant des séances de conception « en face-à-face » et des services de sélection de sites pour les clients à la recherche de maisons personnalisées de haute qualité.

Avec aucun client individuel ne gagnant plus de 3,2 %, ni leurs dix principaux consommateurs totalisant plus de 12 % du revenu annuel, l'entreprise bénéficie d'une diversité de clients et d'avis à faible risque.

Le personnel expérimenté de 28 employés non syndiqués comprend la direction en place et est très susceptible de rester après la vente et de poursuivre les opérations quotidiennes après une période de transition en douceur de trois mois. Outre un site Web entretenu et un engagement sur les réseaux sociaux comme BuzzbuzzHome, Houzz, Pinterest, YouTube et autres, les efforts publicitaires se concentrent sur des sources de référence soutenues par leur large base de clients récurrents.

Le lieu de travail mesure 3 800 pieds carrés et comprend des zones de réception, une salle de conférence, des bureaux de bureau, une cuisine pour les employés et un grand espace de rangement ; il se trouve en excellent état et zoné pour gérer une capacité supplémentaire.

**TARGET PRICE**  
\$39,000,000

**GROSS REVENUE**  
65000000

**EBITDA**  
8000000

**BUSINESS TYPE**  
Entreprise de Construction,  
Entreprise de Construction,  
Hôtels, Hôtels

**ESTABLISHED**  
1991

**FACILITIES**  
La propriété est disponible  
pour un achat optionnel ou une  
location à long terme. Des  
locaux nouveaux ou  
supplémentaires pourraient  
être bénéfiques pour se  
développer sur le marché des  
accédants à la propriété.

**REASON FOR SELLING**  
Approche de la retraite et/ou  
poursuite d'autres intérêts.

**COUNTRY**  
États-Unis

**BUSINESS ID**  
L#20230545

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