

Fabrication d'appareils électriques et de contrôleurs industriels





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La projection de croissance d'une année sur l'autre pour 2021 est de 1,25 million de dollars de ventes brutes, reflétant une augmentation de 25 %, avec des bénéfices de 253 000 dollars. Située au Kansas, cette entreprise est spécialisée dans la conception et la fabrication d'équipements électriques, notamment de contrôleurs industriels, vendus à des distributeurs principaux, à des OEM et à des revendeurs. En activité depuis le début des années 1990, l'entreprise offre une large gamme de matériaux et de services à une vaste clientèle d'utilisateurs finaux dans toute l'Amérique du Nord, y compris au Canada et dans les pays voisins. L'entreprise est fortement axée sur le secteur de la construction, offrant une variété de personnalisations et un inventaire diversifié, générant historiquement des ventes allant jusqu'à 3 millions de dollars.

Les vastes locaux administratifs de 18 000 pieds carrés comprennent des espaces de réception, une salle de conférence ouverte, plusieurs bureaux, ainsi que des zones de production et de stockage. La propriété est en excellent état et offre des possibilités d'expansion, le tout étant inclus dans le prix demandé de 400 000 \$. Le vendeur est assisté par une équipe expérimentée de quinze employés non syndiqués qui sont prêts à rester en poste après l'acquisition. En outre, le vendeur est ouvert à une période de transition prolongée de douze à vingt-quatre mois.

L'accent étant mis sur l'évolution des produits, de nouvelles possibilités de croissance s'offrent à nous, notamment en ce qui concerne la diversification de l'équipe d'ingénieurs, y compris l'ajout d'un concepteur de bus CAN. En plus des médias sociaux et des sources de référence, des possibilités de marketing sont disponibles grâce à des développements récents de sites web et à des programmes de publicité directe.

L'année précédente, l'entreprise a réalisé un chiffre d'affaires de 1 061 621 dollars, avec des revenus discrétionnaires de 78 730 dollars. D'autres structures peuvent être négociées

TARGET PRICE
\$1,700,000

GROSS REVENUE
\$1,061,621

EBITDA
\$0

BUSINESS TYPE
Fabrication

ESTABLISHED
1991

COUNTRY
États-Unis

BUSINESS ID
L#20230569

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