

Entreprise de fabrication d'électricité industrielle et de contrôleurs





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La projection de croissance d'une année sur l'autre pour 2021 est de 1,25 million de dollars de ventes brutes, soit une augmentation de 25 %, avec des bénéfices de 253 000 \$. Située au Kansas, cette liste est spécialisée dans la conception et la fabrication d'équipements électriques, y compris des contrôleurs industriels, vendus à des distributeurs principaux, des équipementiers et des revendeurs. En activité depuis le début des années 1990, l'entreprise offre une large gamme de matériaux et de services à une large clientèle d'utilisateurs finaux partout en Amérique du Nord, y compris au Canada et dans les pays voisins. L'entreprise se concentre fortement sur le secteur de la construction, offrant une variété de personnalisations et un inventaire diversifié, générant historiquement des ventes allant jusqu'à 3 millions de dollars.

La vaste installation administrative de 18 000 pieds carrés comprend des espaces de réception, une salle de conférence ouverte, plusieurs bureaux ainsi que des zones de production et d'entreposage. La propriété est en excellente condition et offre des capacités d'agrandissement, le tout inclus dans le prix demandé de 400 000\$. Le vendeur est assisté d'une équipe expérimentée d'une quinzaine de salariés non syndiqués et disposés à rester sur place après l'acquisition. De plus, le vendeur est ouvert à une période de transition prolongée de douze à 24 mois.

En mettant l'accent sur les avancées des produits, de nouvelles opportunités de croissance apparaissent, notamment dans la diversification de l'équipe d'ingénierie, y compris l'ajout d'un concepteur de bus CAN. En plus de leurs sources actuelles de sensibilisation et de référence sur les réseaux sociaux, des pistes de marketing sont disponibles grâce aux développements récents de sites Web et à des programmes de publicité directe.

L'année précédente, l'entreprise avait réalisé un chiffre d'affaires de 1 061 621 \$, avec un bénéfice discrétionnaire de 78 730 \$. D'autres structures de transaction peuvent être négociées

TARGET PRICE

\$1,700,000

GROSS REVENUE

1061621

EBITDA

TBA

BUSINESS TYPE

Fabrication, Fabrication

ESTABLISHED

1991

COUNTRY

États-Unis

BUSINESS ID

L#20230569

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