

Fabrication métallique Installation et réparation Activité de la centrale électrique



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Cette entreprise de fabrication de produits métalliques exploite deux secteurs en interne, servant de manière transparente les clients industriels, résidentiels et commerciaux, de la conception initiale à l'installation. Leur large éventail de services comprend la ferronnerie ornementale, la fabrication de remorques, les services de soudage, la fabrication de produits métalliques et les travaux de charpente métallique. En plus de ces services, l'entreprise a la capacité de réparer et d'améliorer les pièces pour les industries de production d'énergie et de transmission électrique, y compris les centrales électriques, les carrières, les ponts, les gares ferroviaires et les bâtiments commerciaux. En fabriquant des composants de remplacement et en modifiant des équipements d'origine difficiles à trouver, ils s'adressent à un large public.

L'entreprise opère à partir d'une installation de 15 000 pieds carrés dans le New Hampshire, située sur une propriété de 5 acres disponible à l'achat. Actuellement, la plupart de leurs clients proviennent de recommandations de bouche à oreille. La mise en œuvre d'efforts accrus en matière de marketing en ligne et la modernisation du site web constitueraient un avantage substantiel pour le nouveau propriétaire.

Collectivement, l'entreprise a réalisé un chiffre d'affaires de plus de 2 500 000 dollars en 2022, avec des bénéfices de plus de 400 000 dollars. Des ventilations financières détaillées sont disponibles sur demande. Idéalement, l'acheteur devrait être orienté vers la clientèle et posséder une expérience de la gestion générale, car l'entreprise dispose déjà d'une équipe solide, ce qui permet de rationaliser les opérations. Bien qu'une expérience préalable dans la fabrication de produits métalliques soit souhaitable, les différentes facettes de cette entreprise peuvent être enseignées, et les vendeurs sont désireux de fournir au nouveau propriétaire les outils nécessaires pour réussir et élever l'entreprise au niveau supérieur.

En outre, il existe un important potentiel inexploité dans le secteur de l'énergie, y compris dans les usines de traitement de l'eau et des eaux usées, ce qui représente une opportunité de croissance substantielle grâce à de nouvelles connexions et à une expansion.

TARGET PRICE

\$1,790,000

GROSS REVENUE

\$2,500,000

EBITDA

\$400,000

BUSINESS TYPE

Services

COUNTRY

États-Unis

BUSINESS ID

L#20230566

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