

Activité de fabrication de comptoirs à fort rendement





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Depuis plus de 15 ans, cette entreprise du Colorado se spécialise dans la fabrication et l'installation de comptoirs en pierre de première qualité, utilisant des matériaux naturels tels que le quartz, le granit, le marbre et la porcelaine, entre autres. Il existe une excellente opportunité pour un acheteur financier ou industriel de poursuivre la croissance de l'entreprise, car sa solide réputation et ses relations clients se sont développées dans tout l'État au fil des ans.

L'installation de production de premier ordre de 10 000 pieds carrés comprend des espaces d'entreposage et de bureaux, loués mensuellement auprès du vendeur. Il est également disponible en achat optionnel. Idéalement située pour desservir un rayon de 100 miles dans la région métropolitaine de Denver, la propriété est en excellent état et peut accueillir des agrandissements en cas de besoin. La propriété actuelle supervise l'équipe administrative et les opérations rationalisées comprennent un personnel qualifié de 24 employés non syndiqués qui ont accepté de rester après la vente. Le vendeur est flexible pendant une période de transition et est disponible à long terme si vous le souhaitez.

En plus de maintenir un site Web et d'utiliser les médias sociaux pour l'auto-promotion, les efforts de marketing se concentrent sur le soutien aux sources de référence verbales de leur clientèle importante et récurrente.

Un rapport intermédiaire sur 11 mois, de janvier à décembre 2022, montre un total de 7,8 millions de dollars de revenus bruts collectés, ainsi que 2,2 millions de dollars de bénéfices. Les projections pour l'ensemble de l'année sont en passe d'atteindre 10 millions de dollars, à côté de près de 3 millions de dollars en SDE (bénéfice discrétionnaire du vendeur).

TARGET PRICE

\$11,000,000

GROSS REVENUE

7988000

EBITDA

2468000

BUSINESS TYPE

Fabrication, Fabrication

INVENTORY

\$150,000

ESTABLISHED

2006

COUNTRY

États-Unis

BUSINESS ID

L#20230551

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