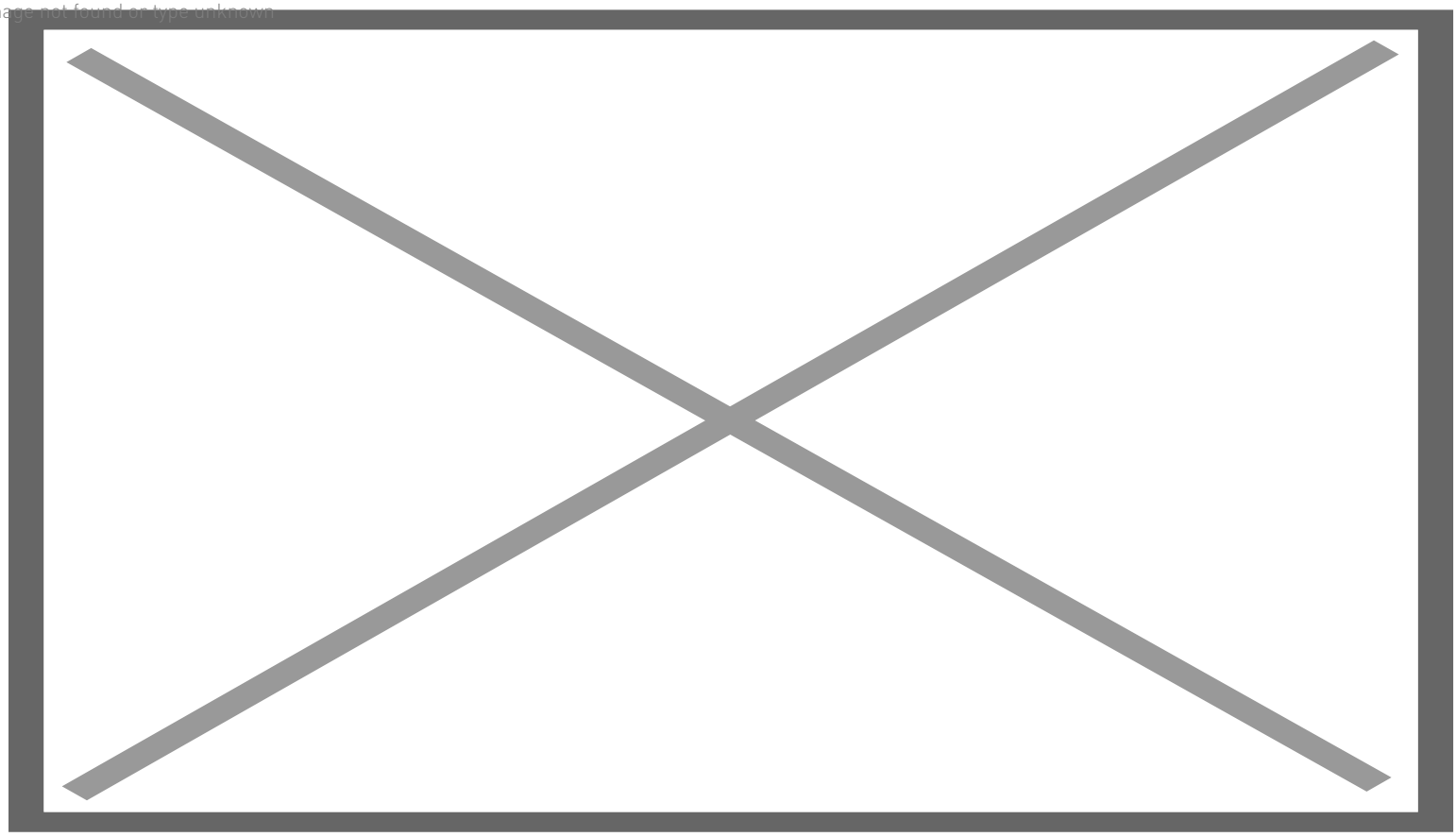
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Activité de gestion d'actifs historiques

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Activité de gestion d'actifs historiques

TARGET PRICE
$ 9,750,000

GROSS REVENUE
$ 2,650,000

EBITDA
$ 1,100,000

BUSINESS TYPE
Gestion des actifs

COUNTRY
Chypre

BUSINESS ID
L#20250871

Une opportunité exceptionnelle d'acquérir une société de gestion d'actifs historiques bien établie, réglementée par la Commission chypriote des valeurs mobilières et des changes (CySEC).

Faits marquants

Conformité réglementaire : En tant qu'entité réglementée par la CySEC, l'entreprise respecte les normes les plus strictes en matière de conformité et de gouvernance, garantissant ainsi la confiance des investisseurs et l'intégrité de ses opérations.

Un encours sous gestion solide : avec un encours sous gestion de 450 millions d'euros, l'entreprise a démontré sa capacité à attirer et à gérer des actifs clients importants, offrant ainsi une base solide pour une croissance et une rentabilité durables.

Une source de revenus solide : l'entreprise génère un chiffre d'affaires annuel d'environ 1,5 à 1,75 million d'euros, ce qui témoigne de son efficacité en matière de gestion d'actifs et de fidélisation de la clientèle, ainsi que d'un portefeuille diversifié de stratégies d'investissement répondant aux différents besoins des investisseurs.

Position sur le marché : Bien implantée dans le secteur très concurrentiel de la gestion d'actifs, la société occupe une position importante sur le marché, grâce à une clientèle fidèle et à des relations solides avec les investisseurs institutionnels et particuliers.

Potentiel de croissance : Le secteur de la gestion d'actifs étant en constante évolution, il offre de nombreuses opportunités d'expansion, notamment le lancement de nouveaux produits d'investissement, le ciblage de nouveaux segments de marché et l'exploitation des avancées technologiques pour améliorer la prestation de services et l'engagement des clients.

Cette activité de gestion d'actifs historiques constitue une opportunité d'acquisition idéale pour les investisseurs ou les entreprises souhaitant renforcer leur portefeuille dans le secteur de la gestion d'actifs. Forte d'un bilan éprouvé, d'une situation financière solide et du soutien des autorités de régulation, cette opportunité est promise à un succès durable et à une expansion continue dans un environnement d'investissement dynamique.

Points clés

- Offres principales / Services de conseil / Gestion de portefeuille
- Approx. 400 clients (Grecs / Chypriotes)
- Faible concentration de la clientèle
- Une équipe professionnelle au bon rapport qualité-prix (300 000 à 325 000 par an)
- Banques dépositaires en Suisse, au Luxembourg et aux Émirats arabes unis
- Fonds actifs régis par le droit chypriote
- Banques (UBS Suisse, CBP Quilvest, Piraeus Bank, CIM Banque, Eurobank Hellas, Bank of Cyprus)
- Sources de revenus :
    - Frais de gestion

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- Rétro
- Commissions de performance
- Frais de service
- Honoraires de conseil en investissement
- Autres

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