

Entreprise avicole rentable



MERGERSCORP

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Cette entreprise de volaille basée à Nicosie, qui compte plus de 25 ans d'expérience dans le secteur, propose des produits de poulet de chair de haute qualité et s'est forgé une solide réputation à Chypre. Au service de plus de 90 clients, dont 50 boucheries, 45 restaurants et 3 grands supermarchés, l'entreprise a enregistré un taux de croissance annuel moyen de 3,4 % et maintient une solide marge d'excédent brut d'exploitation de 20,1 %. Fonctionnant sur un modèle de vente directe, elle bénéficie d'une clientèle fidèle et de relations commerciales à long terme, ce qui lui assure une stabilité constante de ses revenus. Cette entreprise bien établie constitue une excellente opportunité de vente, offrant une base fiable pour une croissance et un succès continus. Enfin, l'entreprise détient toutes les licences nécessaires pour un abattoir interne et attend l'approbation finale. Une fois opérationnel, il devrait permettre d'augmenter l'EBITDA de l'entreprise de 19 %, pour atteindre 549 000 euros.

Aperçu des produits et services

L'entreprise est spécialisée dans les produits de poulet de chair de haute qualité, destinés aux supermarchés, aux boucheries, aux restaurants et aux grossistes par le biais d'un réseau de distribution bien établi dans toute l'île de Chypre.

Aperçu des installations

L'entreprise opère à partir d'une installation privée à Nicosie, avec un terrain adjacent disponible pour l'expansion. Il comprend des infrastructures d'élevage de volailles, un système de distribution efficace et des véhicules de livraison réfrigérés.

Aperçu de la capitalisation

La société est financée par ses propres opérations et a généré 2,3 millions d'euros de revenus l'année dernière. Elle est détenue par deux actionnaires égaux (50 % chacun), a une dette d'environ 100 000 euros et dispose de 525 000 euros de réserves de liquidités.

TARGET PRICE

\$ 3,800,000

GROSS REVENUE

\$ 2,300,000

EBITDA

\$ 460,000

BUSINESS TYPE

Fabrication

COUNTRY

Chypre

BUSINESS ID

L#20250869

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