

# Usine de fabrication de vêtements de luxe



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Forte de plus de 20 ans d'expérience, l'usine est spécialisée dans la production de vêtements féminins haut de gamme pour les marques mondiales de luxe françaises. Exploitant deux lignes de production d'une capacité de 300 000 pièces par an, l'entreprise gère l'ensemble du cycle, du développement du produit à la logistique. L'usine est équipée de machines modernes et automatisées et dispose d'une équipe hautement qualifiée. L'usine se distingue par ses normes de production de haute qualité qui répondent aux exigences des marques de luxe mondiales. Dotée d'installations de production modernes et flexibles, elle garantit l'efficacité et l'adaptabilité des opérations. La main-d'œuvre expérimentée et régulièrement formée contribue à une qualité constante, grâce à l'importance accordée au travail d'équipe et au faible taux de rotation du personnel. Grâce à son expertise reconnue dans le traitement d'une large gamme de matériaux naturels et synthétiques, l'usine est bien placée pour gérer des besoins de production complexes. En outre, elle dispose de lignes de production prêtes à l'emploi, ce qui lui permet d'adapter rapidement ses activités à la demande.

### Actifs inclus

- 5 100 m<sup>2</sup>. bâtiment de production moderne (4 étages)
- 1 985 m<sup>2</sup>. terrain avec parking privé
- Machines à coudre manuelles et automatiques spécialisées, robots de coupe, presses à thermocoller
- Actifs incorporels : savoir-faire, clientèle, prototypes
- Commandes et créances courantes des clients

### Produits et services

- Production de vêtements féminins de luxe pour des marques mondiales
- Capable de produire des pièces uniques, des prototypes, des séries limitées et des volumes de production importants.
- Matériaux et dessins généralement fournis par les clients
- Les produits finis sont livrés prêts pour la vente au détail

### Aperçu financier (2024)

#### TARGET PRICE

\$ 3,698,000

#### BUSINESS TYPE

Fabrication

#### COUNTRY

Bulgarie

#### BUSINESS ID

L#20250875

- Ventes nettes de la production : 6,94 millions de BGN (~3,55 millions d'euros)
- EBITDA : 155k BGN (~79k €)
- Actifs totaux : 4,99 millions de BGN (~2,56 millions d'euros)
- Fonds propres : 4,26 millions de BGN (~2,19 millions d'euros)

#### Aperçu de l'évaluation

- Le prix de vente combine la valeur des biens immobiliers et les activités de l'entreprise
- Valorisation de l'entreprise estimée à 0,8x à 1,5x l'EBITDA moyen – bien en dessous des taux du marché
- L'usine offre un excellent potentiel d'investissement compte tenu de la valeur actuelle de l'immobilier.

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