

Entreprise leader dans le domaine de la robotique industrielle





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Cette entreprise italienne établie et axée sur l'innovation, spécialisée dans la robotique industrielle, basée en Campanie, est issue d'un groupe ayant plus de 30 ans d'expérience dans le domaine des systèmes électriques, des technologies de contrôle et de l'instrumentation. Depuis, elle s'est forgée une solide réputation en matière de fourniture de solutions d'automatisation dans des secteurs clés tels que l'industrie pharmaceutique, aéronautique, mécanique, énergétique et sidérurgique.

L'expertise de l'entreprise s'étend des systèmes d'automatisation personnalisés aux machines spécialisées pour la découpe au laser et la manipulation des tôles. Récemment, elle s'est développée dans le secteur de l'agritech, en mettant au point un robot de nouvelle génération à usage agricole, qui suscite déjà un intérêt commercial de la part d'acteurs majeurs de l'industrie.

Faits marquants commerciaux et opérationnels

- Répartition équilibrée des recettes : 52 % de ventes de produits, 48 % de prestations de services
- Une solide expérience dans les secteurs industriels de pointe
- Carnet de commandes solide de ~2 millions d'euros en 2025, avec des marges en hausse (objectif de 7-8% d'EBITDA)
- Un solide portefeuille d'innovations, y compris des systèmes robotiques pour l'agriculture

Plans de développement stratégique

- Finaliser la R&D et commercialiser le nouveau robot agricole
- Investir dans un système photovoltaïque pour améliorer l'efficacité énergétique
- Mettre en place des îlots robotisés en interne pour augmenter les capacités de production

Opportunité d'investissement

- Recherche de capitaux auprès de partenaires stratégiques ou financiers (participation minoritaire ou majoritaire envisagée)

BUSINESS TYPE
Entreprises Agricoles

COUNTRY
Italie

BUSINESS ID
L#20250945

- Les fonds seront utilisés pour la R&D, l'infrastructure opérationnelle et l'intégration de l'énergie verte.
- Positionné pour la croissance à l'intersection de l'industrie 4.0 et de l'agriculture durable

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