

Détaillant de matériaux de construction





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Un détaillant régional bien établi et en croissance constante, spécialisé dans les matériaux de construction de haute qualité, est maintenant disponible pour une acquisition. Au service des marchés résidentiels, commerciaux et industriels, cette entreprise s'est redressée de manière impressionnante après la pandémie, affichant un chiffre d'affaires de plus de 9,2 millions de dollars au cours du dernier exercice, avec des revenus discrétionnaires de 655 000 dollars.

Principales caractéristiques de l'investissement

TARGET PRICE
\$ 4,400,000

BUSINESS TYPE
Grossiste

COUNTRY
États-Unis

BUSINESS ID
L#20250950

- Un historique de croissance solide : 13% de croissance annuelle moyenne au cours des trois dernières années ; projection d'un chiffre d'affaires d'environ 10 millions de dollars en 2025.
- Une clientèle diversifiée : 70 % de clients individuels, 30 % d'entrepreneurs. Les ventes se répartissent comme suit : 75 % résidentiel, 15 % commercial et 10 % industriel.
- Biens immobiliers inclus : Deux bâtiments et quatre hangars (19 200 pieds carrés) plus un site d'expansion adjacent de 2,25 acres avec des bureaux et des entrepôts.
- Opération clé en main : 1,2 million de dollars de stocks, 700 000 dollars d'équipement et une main-d'œuvre stable qui devrait rester en place après la transaction.
- Potentiel d'expansion : Dépenses de marketing minimales ; fort potentiel de croissance grâce à la promotion en ligne et à la couverture géographique.

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