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Leader du SaaS pour la pharmacovigilance en forte croissance

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TARGET PRICE
$ 12,500,000

GROSS REVENUE
$ 5,000,000

EBITDA
$ 2,250,000

BUSINESS TYPE
Logiciels et SAAS

COUNTRY
Inde

BUSINESS ID
L#20250961

Société SaaS à croissance rapide, basée à Bangalore et disposant de bureaux aux États-Unis, au Royaume-Uni et en Europe, spécialisée dans les solutions informatiques de pharmacovigilance (PV) et d'essais cliniques pour l'industrie mondiale des sciences de la vie. L'entreprise propose une plateforme tout-en-un combinant l'accueil, le traitement des dossiers, les soumissions réglementaires et la détection des signaux, ce qui permet de réduire les coûts informatiques jusqu'à 70 % et les délais de mise en conformité de 30 %.

Fondée en 2017, la société dispose d'une équipe spécialisée dans le domaine de 65+ employés basés en Inde et soutient 100+ clients directs et plus de 160 clients finaux à travers plus de 15 pays.

Capacités de la plate-forme de base

- Base de données PV unifiée avec AS2 Gateway
- Modules d'admission par Internet, par courrier électronique et par MICC
- Traitement des cas, récits automatiques, détection des signaux
- Support E2B R2/R3 et analyse en temps réel
- Modules intégrés CTMS, EDC, eTMF, ePRO, IWRS et eConsent

Différenciation

- Automatismes alimentés par l'IA pour l'enregistrement, le triage et le traitement des dossiers
- Système unifié de bout en bout (par opposition aux outils fragmentés des piles existantes)
- Outils de conformité réglementaire intégrés (par exemple, soumissions, rapports)
- Trois des dix plus grandes sociétés pharmaceutiques indiennes lui font confiance.

Empreinte stratégique

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- Forte présence en Inde, aux États-Unis, au Royaume-Uni et dans l'ensemble de l'Europe

- Intégrés dans des ORC mondiales et en expansion grâce à des partenariats (par exemple, Wipro, Persistent, Cognizant)

- Utilisé activement dans plus de 250 études cliniques

Vision

- 2025 : Automatisation des flux de travail de pharmacovigilance grâce à l'IA

- 2030 : Devenir l'un des 10 premiers fournisseurs mondiaux de technologies photovoltaïques, avec une part de marché de 30%.

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