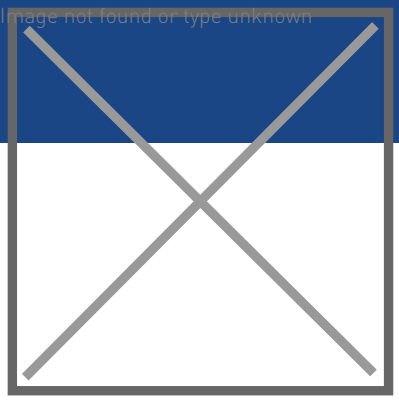
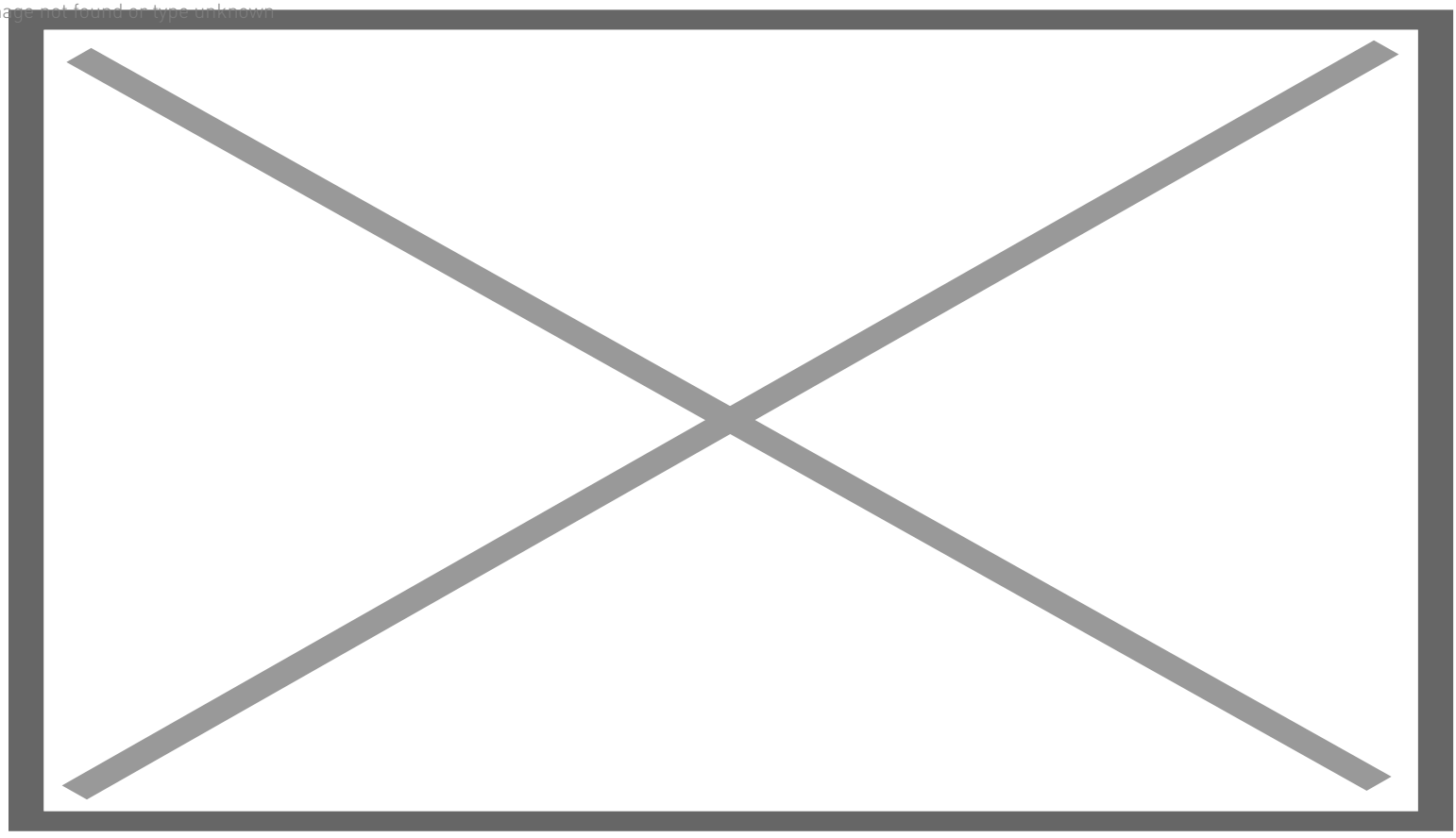
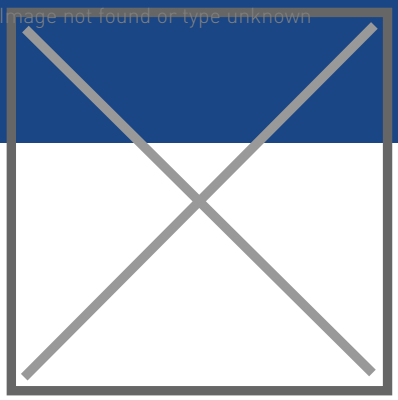


Premier producteur intégré de vin, de vin mousseux et de cognac



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MERGERSCORP



Premier producteur intégré de vin, de vin mousseux et de cognac

TARGET PRICE
$ 120,000,000

GROSS REVENUE
$ 14,299,953

EBITDA
$ 3,930,501

BUSINESS TYPE
Vignoble / Cave

COUNTRY
Kazakhstan

BUSINESS ID
L#20260999

La société est un producteur de vin, de vin mousseux et de cognac intégré verticalement, qui dispose d'un réseau de distribution national et d'actifs de production propres dans les principales régions viticoles du Kazakhstan. Le groupe dispose d'une capacité de production à grande échelle, de vignobles en propriété, de capacités de distillation et de marques établies.

Production de vin, de vin mousseux et de spiritueux

- Propriété foncière : 4,6 ha
- Surface construite : 23 240 m2
- Installations en sous-sol : 9 821 m2
- Lignes de production (4) :
    - Vin mousseux (0,75 L) : 6 000 bouteilles/heure
    - Vin de raisin (0,75 L) : 6 000 bouteilles/heure
    - Spiritueux (en bouteille) : 6 000 bouteilles/heure
    - Spiritueux (ligne de canettes) : 6 000 bouteilles/heure
- Traitement du matériel viticole :
    - Unité de désulfuration – 300 dal/heure

Installation de production de cognac – Almaty

- Propriété foncière : 1,4 ha
- Surface construite : 5 221 m2
- Installations en sous-sol : 11 080 m2
- Lignes de production (3) :
    - Cognac et brandy (0,5 L) : 6 000 bouteilles/heure

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- Cognac et brandy (0,2 L) : 1 000 bouteilles/heure
- Cognac souvenir (0,7 L, semi-automatique) : 200 bouteilles/heure

- Capacité de distillation :
  - Unité de distillation continue – 3 500 dal d'alcool absolu/jour

- Vieillissement des actifs :
  - 1 040 fûts de chêne d'une capacité totale de 41 600 dal

Production de matériel viticole et vignobles

- Propriété foncière : 2,1 ha
- Surface construite : 2 964 m2
- Installations en sous-sol : 1 985 m2
- Capacité annuelle de traitement du matériel viticole :
  - 430 000 dal

- Vignobles en propriété :
  - 30 ha (district d'Uygur, région de Shirin)

Matériel viticole et production d'eau-de-vie de cognac

- Propriété foncière : 1,8 ha
- Surface construite : 3 500 m2
- Capacité annuelle de traitement du matériel viticole :
  - 145 000 dal

- Capacité de distillation :
  - 3 unités de distillation en continu
  - 270 000 dal d'alcool absolu par an

Distribution et présence sur le marché

- Réseau de distribution national couvrant toutes les régions du Kazakhstan

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- 21 partenaires distributeurs actifs

- Relations établies avec le commerce de détail et les canaux régionaux

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