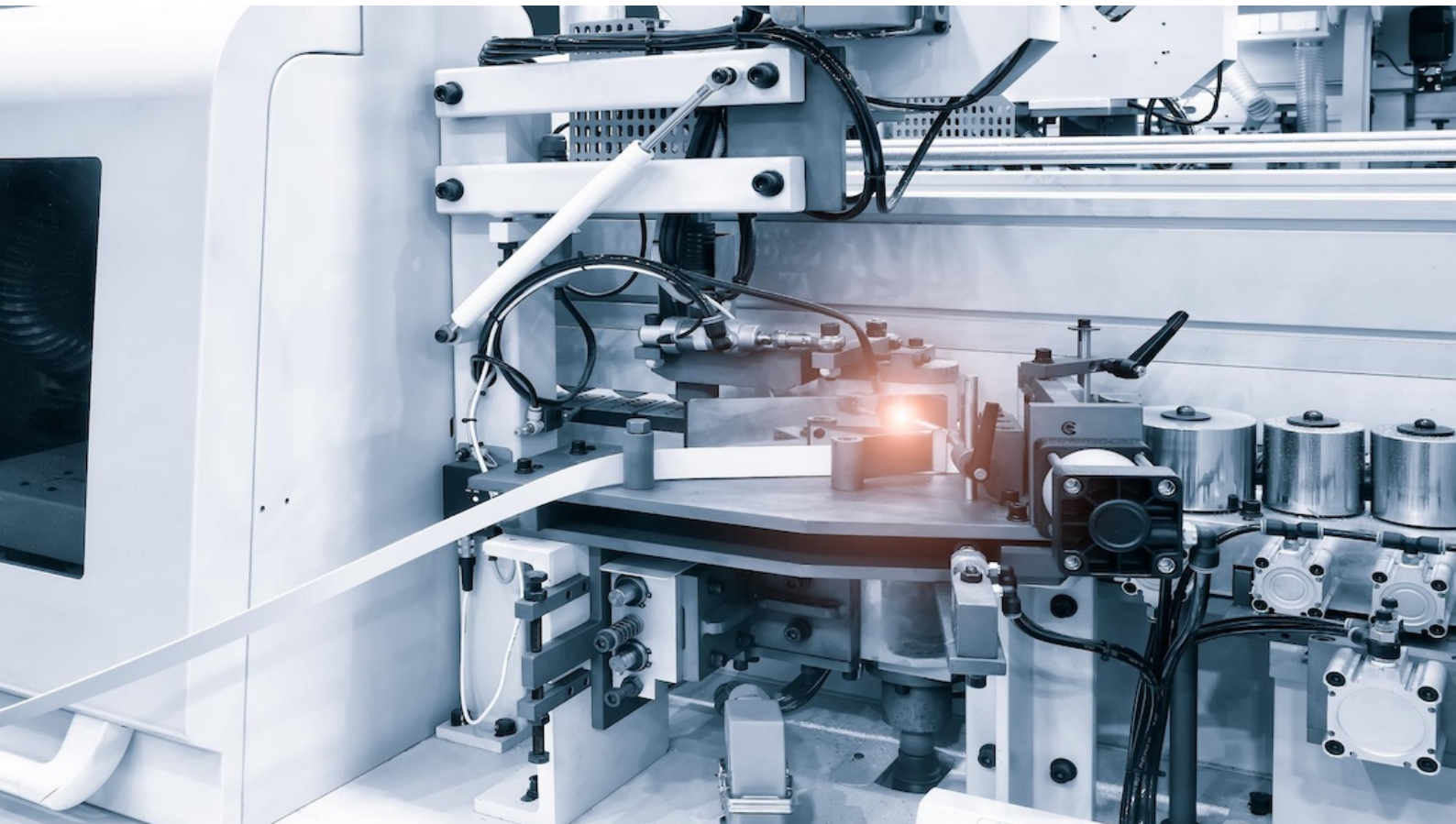


Fabricant historique de premier plan de machines de haute précision



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Il s'agit d'une opportunité d'acquérir un fabricant innovant et leader mondial de machines de haute précision pour les secteurs de l'hygiène et du médical. Basé dans la **Suisse**. L'entreprise est spécialisée dans les infrastructures complètes pour la production de tampons et de produits de soins des plaies, et s'appuie sur plus de six décennies d'expertise industrielle.

L'entreprise est spécialisée dans les systèmes de transformation des non-tissés à grande vitesse. **L'industrie médicale, pharmaceutique, des sciences de la vie et de l'hygiène**. Elle agit en tant que fournisseur de solutions de bout en bout en couvrant l'ensemble de la chaîne de valeur:

- **Machines** : Production de machines de pointe pour la fabrication de tampons et le traitement des plaies, avec un débit élevé et une faible quantité de déchets.
- **Après-vente et services** : Assistance complète comprenant la planification, l'installation, la maintenance, les réparations et la formation.
- **Pièces détachées et numérique** : Fourniture de pièces détachées et de services numériques évolutifs pour garantir des partenariats à long terme avec les clients.

Position sur le marché et avantage concurrentiel

- **Leadership mondial** : Reconnu comme un leader mondial de niche avec une expérience de plus de 60 ans dans la fourniture de solutions de production de haute qualité.
- **Excellence en matière d'innovation** : Maintien d'une main-d'œuvre hautement qualifiée avec un accent particulier sur la recherche et le développement.
- **Nouvelle technologie** : Récemment développée, la **machine TMX** un système très efficace conçu pour augmenter la productivité de manière significative.
- **Base de clients** : Portefeuille diversifié comprenant des fabricants de marques privées et un potentiel important de partenariats OEM.

Opportunité de marché

- **Croissance du marché** : Le marché mondial des tampons est évalué à plus de **1,5 milliard de dollars** avec un taux de croissance **CAGR de 4,75 %, atteignant 1,9 milliard USD d'ici 2027**. et atteindra 1,9 milliard de dollars en 2027.

TARGET PRICE

\$ 10,000,000

GROSS REVENUE

\$ 10,000,000

EBITDA

\$ 2,000,000

BUSINESS TYPE

Fabrication

COUNTRY

Suisse

BUSINESS ID

L#20260974

- **Facteurs de croissance** : La demande est alimentée par l'expansion de la population mondiale, l'importance accrue accordée à l'hygiène personnelle et la croissance rapide des marchés émergents..
- **Expansion stratégique** : L'entreprise est bien placée pour tirer parti de son réseau international afin de capter la demande accrue sur ces marchés en croissance..

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