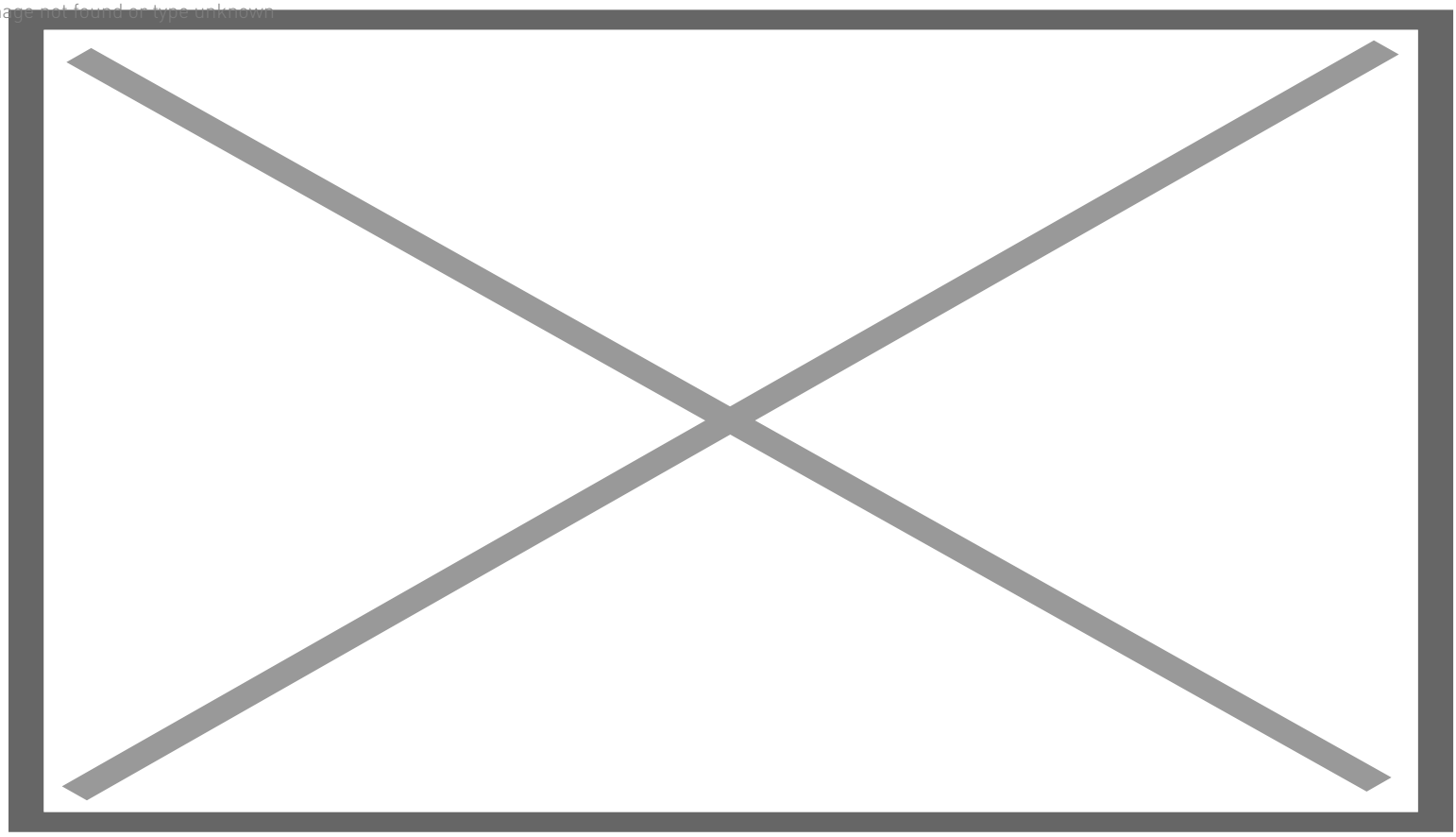
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Fabricant de profilés en aluminium

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Fabricant de profilés en aluminium

Fondée en 1991, cette entreprise de fabrication de produits métalliques à vendre est l'un des principaux producteurs de profilés en aluminium en Turquie. La société métallurgique a atterri sur une surface totale de plus de 40 000 m2 près d'Istanbul. L'entreprise dispose de trois lignes d'extrusion de 2750, 1850 et 1540 tonnes. La presse à extrusion 2750 de la société est l'une des plus grandes presses automatiques de l'industrie, capable de produire des profilés trempés de 310 mm de large et de 13,4 mètres de long.

Avec une capacité de production de plus de 20 000 tonnes par an, l'entreprise produit des profilés standard, des profilés sigma, des profilés d'ameublement, des profilés de refroidissement et des profilés pour l'énergie solaire.

Avantages concurrentiels
L'entreprise a mis en place une solide stratégie d'atténuation des risques en diversifiant sa clientèle. Elle vend par l'intermédiaire d'entreprises industrielles et d'entreprises de construction dans toute la Turquie (plus de 20 pays et plus de 300 clients à l'étranger).

Financier

2016 : 83 millions de lires turques = 9 940 727 USD
2017 : 110 millions de lires turques = 13 174 458 USD
2018 : 130 millions de lires turques = 15 569 814 USD
2019 : 124 millions de lires turques = 14 851 207 USD

Marge EBITDA 13,00%

Données clés

- En 2018, les exportations vers l'Amérique du Nord ont augmenté de façon spectaculaire, représentant près de 50,00 % des exportations totales.
- Capacité de production : 22 000 T
- Employés : 250+

Certificats

TSE, GOST, CE, CPTP, ISO, QUALANOD, QUALICOAT et IFT ROSENHEIM.

Opportunités

La consommation d'aluminium primaire a augmenté globalement de 21,3 % entre 2013 et 2017, reflétant le dynamisme du marché en aval et la plus grande pénétration du métal. La croissance de la demande mondiale d'aluminium devrait être de 3,8 % jusqu'en 2021.

En 2019, la taille du marché mondial de l'aluminium était de 123,2 milliards USD. Le groupe de produits des barres, tôles et rouleaux représentait 26,7 % du marché mondial de l'aluminium.

TARGET PRICE
$60,000,000

GROSS REVENUE
$14,700,000

EBITDA
$1,900,000

BUSINESS TYPE
Fabrication - Équipements Industriels & Métaux

ESTABLISHED
1991-04-13

COUNTRY
Turquie

BUSINESS ID
L#20210063

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