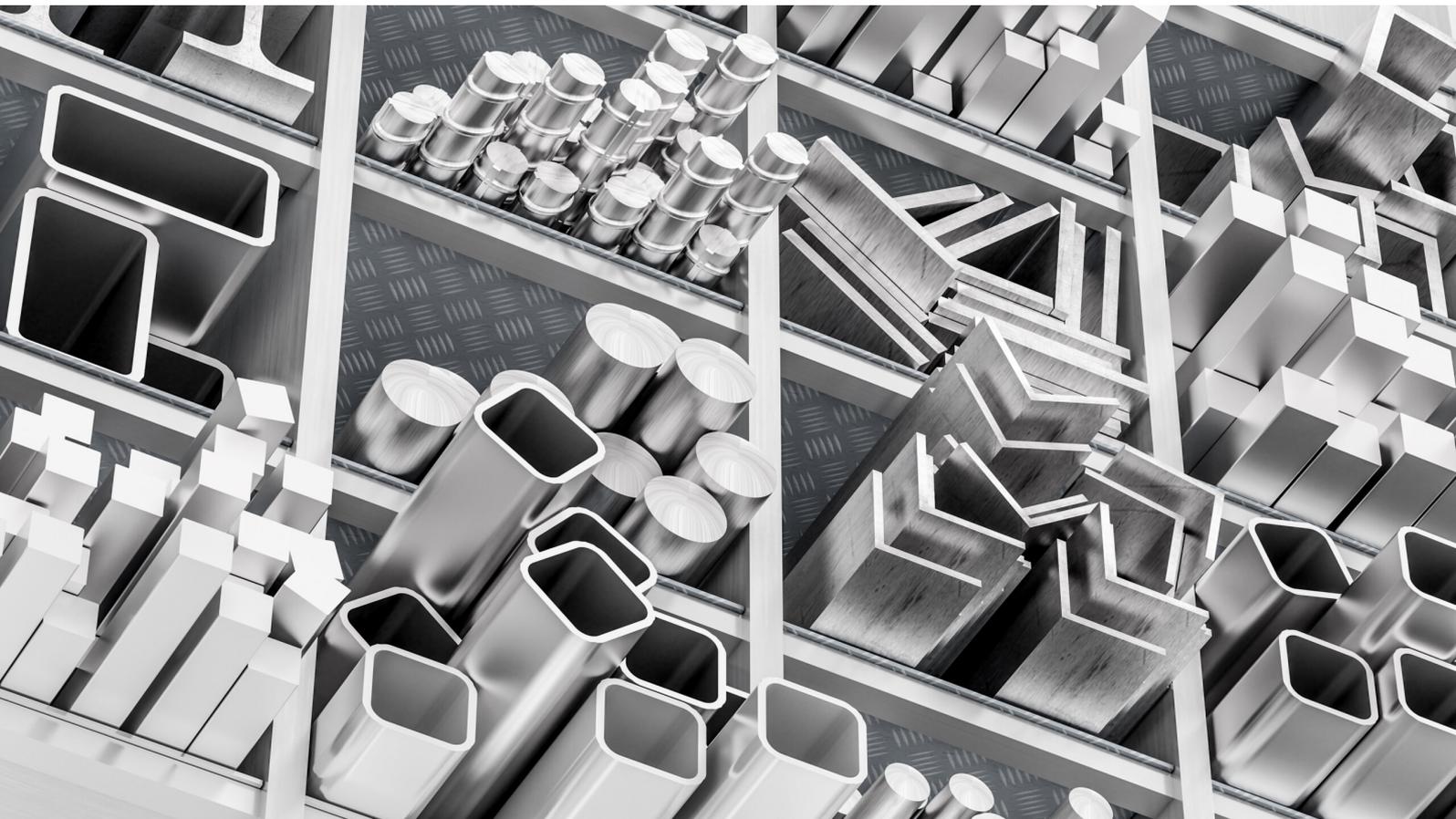


# Fabricant de profilés en aluminium





## Fabricant de profilés en aluminium

Fondée en 1991, cette entreprise de fabrication de produits métalliques à vendre est l'un des principaux producteurs de profilés en aluminium en Turquie. La société métallurgique a atterri sur une surface totale de plus de 40 000 m<sup>2</sup> près d'Istanbul. L'entreprise dispose de trois lignes d'extrusion de 2750, 1850 et 1540 tonnes. La presse à extrusion 2750 de la société est l'une des plus grandes presses automatiques de l'industrie, capable de produire des profilés trempés de 310 mm de large et de 13,4 mètres de long.

Avec une capacité de production de plus de 20 000 tonnes par an, l'entreprise produit des profilés standard, des profilés sigma, des profilés d'ameublement, des profilés de refroidissement et des profilés pour l'énergie solaire.

### Avantages concurrentiels

L'entreprise a mis en place une solide stratégie d'atténuation des risques en diversifiant sa clientèle. Elle vend par l'intermédiaire d'entreprises industrielles et d'entreprises de construction dans toute la Turquie (plus de 20 pays et plus de 300 clients à l'étranger).

### Financier

2016 : 83 millions de liras turques = 9 940 727 USD  
2017 : 110 millions de liras turques = 13 174 458 USD  
2018 : 130 millions de liras turques = 15 569 814 USD  
2019 : 124 millions de liras turques = 14 851 207 USD

Marge EBITDA 13,00%

### Données clés

- En 2018, les exportations vers l'Amérique du Nord ont augmenté de façon spectaculaire, représentant près de 50,00 % des exportations totales.
- Capacité de production : 22 000 T
- Employés : 250+

### Certificats

TSE, GOST, CE, CPTP, ISO, QUALANOD, QUALICOAT et IFT ROSENHEIM.

### Opportunités

La consommation d'aluminium primaire a augmenté globalement de 21,3 % entre 2013 et 2017, reflétant le dynamisme du marché en aval et la plus grande pénétration du métal. La croissance de la demande mondiale d'aluminium devrait être de 3,8 % jusqu'en 2021.

En 2019, la taille du marché mondial de l'aluminium était de 123,2 milliards USD. Le groupe de produits des barres, tôles et rouleaux représentait 26,7 % du marché mondial de l'aluminium.

### TARGET PRICE

\$60,000,000

### GROSS REVENUE

\$14,900,000

### EBITDA

\$1,900,000

### BUSINESS TYPE

Fabrication

### ESTABLISHED

1991-04-13

### COUNTRY

Turquie

### BUSINESS ID

L#20210063

*The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction*

*The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.*

*By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.*

*This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.*

*The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.*

*All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.*

www.mergerscorp.com



© 2024 MergersCorp M&A International. All rights reserved.

*© 2024 MergersCorp M&A International. MergersCorp™ M&A International is the collective brand name of independent affiliates of MergersCorp M&A International. For more details on the nature of our affiliation, please visit us on our website <https://www.mergerscorp.com/disclaimer>. MergersCorp M&A International is not a registered broker-dealer under the U.S. securities laws. MergersCorp M&A International does not offer or sell securities or provide investment advice or underwriting services. The articles or publications contained in this presentation are not intended to provide specific business or investment advice. The author or MergersCorp M&A International shall not be liable for any errors or omissions, or for any loss suffered by any person or organization acting or refraining from acting as a result of the content of this website. It is recommended that specific independent advice be sought before making any business or investment decision.*



[WWW.MERGERSCORP.COM](http://WWW.MERGERSCORP.COM)