

Portefeuille de 2x PME de camionnage bien connues





MERGERSCORP

The Leader In Business Sales Mergers & Acquisitions

Portefeuille de 2x PME de camionnage bien connues

Extrait:

- Groupe de 2 PME de camionnage bien connues, basées dans la périphérie de Porto, au nord du Portugal ; à proximité des grands axes routiers, avec leur propre plate-forme logistique.
- Avec plus de 20 ans d'activité, avec des opérations durables réparties dans le pays et à l'international.
- Possède une clientèle très solide, à savoir les services du réseau postal national, les grandes surfaces de bricolage de renom, les magasins de gros électroménager, les entreprises de magasins en ligne, d'autres entreprises de camionnage nationales et internationales.
- Possède une flotte de 38 camions de livraison, allant de 3,5 tonnes à 40 tonnes, avec 5 camions et 45 ouvriers.
- Dans le cadre de leur bonne gestion de la trésorerie, les créances sont en moyenne à 30 jours et les dettes à 35 jours.
- Ils opèrent dans des installations de location. (Propriété de leur propre société immobilière)

Chiffre d'affaires consolidé 2021 de 2,7mk€

Ebitda consolidé et ajusté 2021 de 200k€

Ventes prévisionnelles pour 2022 = 3,2mk€

Ebitda prévisionnel = 300k€

Possibilités de vente :

- Prix demandé pour les deux sociétés = 1,5 mk€
- Le prix total demandé pour l'entreprise avec RE où ils opèrent = 4,5mk€ (3mk€ pour RE)

Caractéristiques RE :

- Terrain de 20.000m²
- 3 entrepôts principaux avec bureaux

Les vendeurs sont ouverts aux négociations ainsi qu'à plusieurs scénarios de structuration d'acquisition, y compris le financement des vendeurs, les compléments de prix, etc.

Ils resteront pendant toute la durée de la transaction en fonction des besoins et des négociations de l'acheteur.

Contrat de non-concurrence disponible si l'acheteur l'exige.

TARGET PRICE

\$1,500,000

GROSS REVENUE

3200000

EBITDA

300000

BUSINESS TYPE

Société de Logistique, Société de Logistique

REASON FOR SELLING

Raison de la vente : manque de relève et retraite.

COUNTRY

Portugal

BUSINESS ID

L#20220279

The information contained herein does not constitute an offer to sell or a solicitation of an offer or a recommendation to purchase securities under the securities laws of any jurisdiction, including the United States Securities Act of 1933, as amended, or any US state securities laws, or a solicitation to enter into any other transaction.

The projected financial information contained in the Memorandum is based on judgmental estimates and assumptions made by the management of the target Company, about circumstances and events that have not yet taken place. Accordingly, there can be no assurance that the projected results will be attained. In particular, but without prejudice to the generality of the foregoing, no representation or warranty whatsoever is given in relation to the reasonableness or achievability of the projections contained in the Memorandum or in relation to the bases and assumptions underlying such projections and you must satisfy yourself in relation to the reasonableness, achievability and accuracy thereof.

By delivering this Memorandum, neither MergersUS Inc., nor its authorized agents are making any recommendations regarding the acquisition or strategies outlined herein. Interested parties shall exercise independent judgment in, and have sole responsibility for, determining whether an acquisition of the Company is suitable for them, and neither MergersUS Inc, nor its authorized agents have responsibility to, and will not, monitor the condition of interested parties to determine that an acquisition is or remains suitable for them. Among other things, suitability of an acquisition will depend upon an interested party's investment and business plans and financial situation.

This document is prepared for information purposes only. It is made available on the express understanding that it will be used for the sole purpose of assisting the recipients to decide whether they wish to proceed with a further investigation of the Proposed Transaction.

The recipients realize and agree that this document is not intended to form the basis of any investment decision or any other appraisal or decision regarding the Proposed Transaction, and does not constitute the basis for the contract which may be concluded in relation to the Proposed Transaction.

All information contained in this document may subsequently be updated and adjusted. MergersUS Inc. has not independently verified any of the information contained herein or on which this document is based. Neither the Company, nor its management or shareholders, nor MergersUS Inc. , nor any of their respective directors, partners, officers, employees or affiliates make any representation or warranty (express or implied) or accept or will accept any responsibility or liability regarding or in relation to the accuracy or completeness of the information contained in this document or any other written or oral information made available to any interested party or its advisers. Any liability in respect of any such information or any inaccuracy in or omission from the document is expressly disclaimed.

www.mergerscorp.com



MERGERSCORP

The Leader In Business Sales Mergers & Acquisitions

WWW.MERGERSCORP.COM