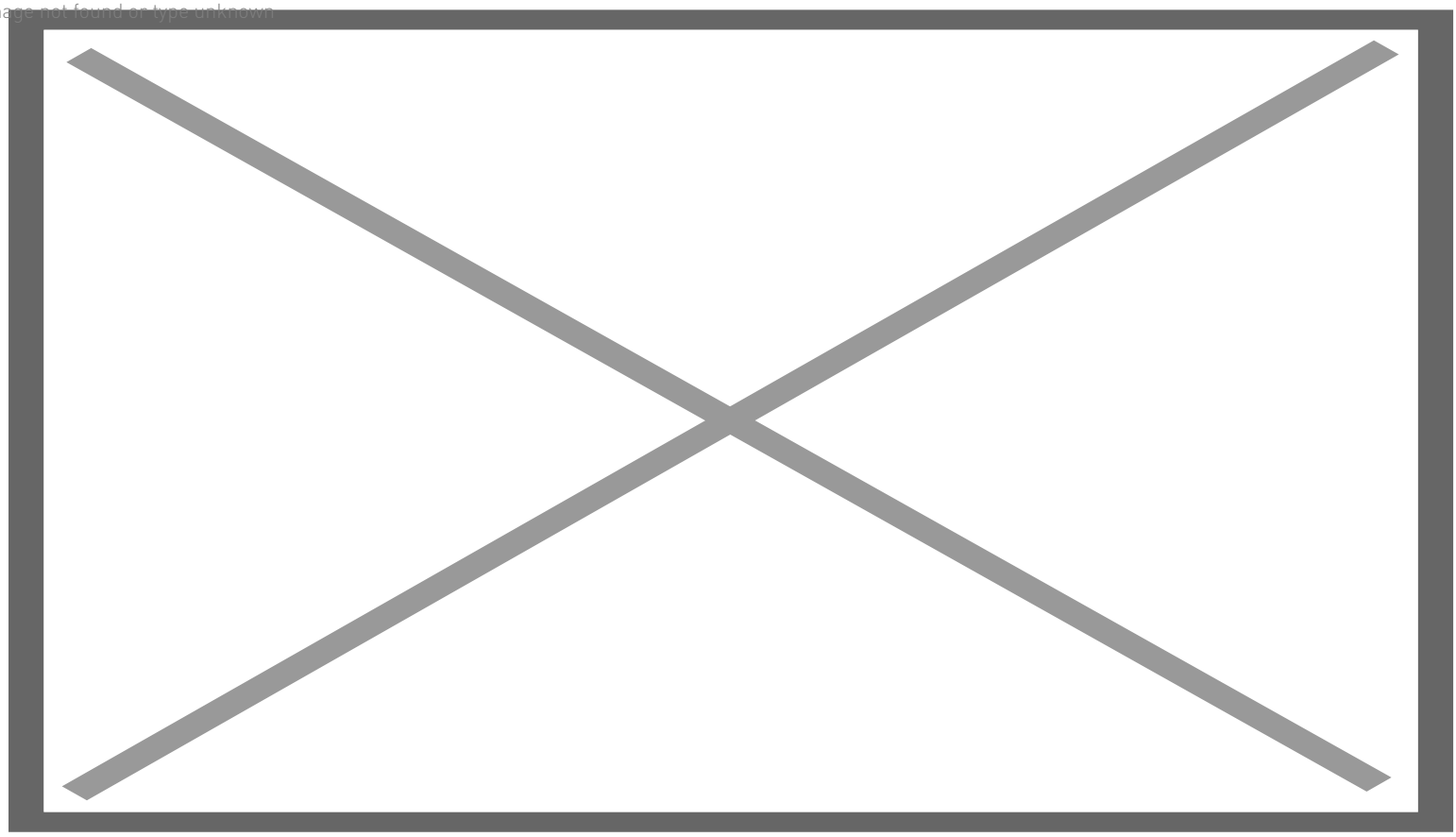
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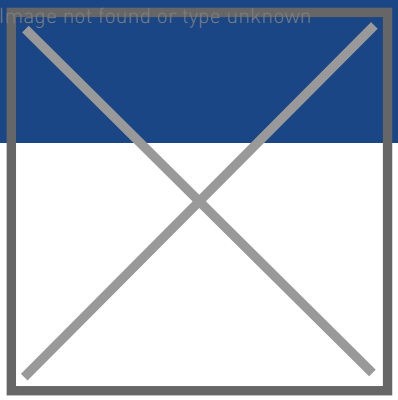
Entreprise de fabrication de médicaments de 40 ans

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PRINTED ON: *October 27, 2026, 12:56 AM (EST)* **PUBLISHED ON:** *February 19, 2021, 7:03 AM (EST)* **UPDATED ON:** *October 26, 2026, 11:56 PM (EST)*

MERGERSCORP



Entreprise de fabrication de médicaments de 40 ans

Cette entreprise à vendre est une société de soins de santé basée à Bangalore, en Inde. L'entreprise est impliquée dans la fabrication et la fourniture de médicaments et de compléments nutritionnels à des personnes du monde entier (normes de qualité spécifiées par les certifications OMS-GMP et ISO).

L'entreprise est entièrement équipée et certifiée ISO 9001 et OMS GMP. Elle répond aux commandes de pays tels que l'Amérique centrale, le Nigeria, le Bangladesh, le Cambodge, le Sri Lanka, la Malaisie, la République dominicaine, etc. L'unité dispose d'une surface bâtie de plus de 50000 pieds carrés consacrée à la production de comprimés, de gélules et de liquides oraux.

L'entreprise fabrique des produits génériques, des nutraceutiques et des produits médicaux à base de plantes.

Faits marquants de la performance financière (3 ans)

Le chiffre d'affaires a augmenté régulièrement au cours des trois dernières années, mais l'excédent brut d'exploitation (EBITDA) a diminué. La réduction de l'EBITDA est due à l'augmentation des dépenses publicitaires pour une marque en ligne lancée il y a 5 ans. Tous les bénéfices réalisés par cette marque de suppléments D2C sont réinvestis dans le marketing de la marque, ce qui a entraîné une réduction de l'EBITDA de l'entreprise dans son ensemble.

Produits

438 licences de fabrication de produits pharmaceutiques génériques. L'entreprise détient actuellement 148 agréments CoPP qui lui permettent d'enregistrer ses produits pour l'exportation dans de nombreux pays du Moyen-Orient.

Avantage concurrentiel primordial

Capacité de production élevée pour une installation de fabrication à petite échelle, avec un avantage en termes de coûts. L'unité de production située dans la ville de Bangalore permet d'accéder à une main-d'œuvre qualifiée et non qualifiée.

TARGET PRICE
$12,000,000

GROSS REVENUE
$1,700,000

EBITDA
$0

BUSINESS TYPE
Fabrication - Chimie

ESTABLISHED
1982

SUPPORT & TRAINING
1 An

REASON FOR SELLING
Retraite

COUNTRY
Inde

BUSINESS ID
L#20210016

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