

# Solutions logicielles SAAS et IA/ML



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Il s'agit d'une entreprise basée à Londres, spécialisée dans les solutions logicielles, les données et l'IA/ML, qui se concentre sur la transformation de la gestion des produits numériques et des opérations mondiales pour les grandes marques internationales. L'entreprise propose des services tout au long du cycle de développement des produits, y compris le développement de logiciels sur mesure, la science des données, l'ingénierie et les centres de données définis par logiciel.

### Faits marquants

L'entreprise se concentre sur le développement de ses propres produits et solutions afin d'augmenter potentiellement ses marges et d'obtenir des revenus récurrents.

- Elle dispose d'une équipe basée au Royaume-Uni composée d'une centaine d'architectes, d'ingénieurs et de développeurs.
- Au cours des trois dernières années, l'entreprise a enregistré une croissance de ses revenus de plus de 39 %.
- Elle prévoit une croissance des recettes de plus de 60 % entre 2025 et 2027, avec un objectif de plus de 61 millions de dollars.
- Le taux de fidélisation des clients est de 80 %, avec des engagements pluriannuels.
- L'entreprise n'a pas de dettes et possède une structure de propriété propre avec un UBO (Ultimate Beneficial Owner) de 100 %.

#### TARGET PRICE

\$ 90,000,000

#### GROSS REVENUE

\$ 15,000,000

#### EBITDA

\$ 4,500,000

#### BUSINESS TYPE

Logiciels et SAAS

#### COUNTRY

Royaume-Uni

#### BUSINESS ID

L#20251018

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