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Marchandises opérationnelles Logistique et dépôt/terminal ferroviaire

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Marchandises opérationnelles Logistique et dépôt/terminal ferroviaire

TARGET PRICE
$ 36,000,000

GROSS REVENUE
$ 35,000,000

EBITDA
$ 17,000,000

BUSINESS TYPE
Transport

COUNTRY
Kazakhstan

BUSINESS ID
E#20260783

Une opportunité exclusive d'acquérir un dépôt ferroviaire/terminal privé stratégiquement situé, avec des contrats de location à long terme et un revenu prévisionnel stable, situé à Atyrau – un centre énergétique stratégiquement important de la région de la Caspienne.

L'actif comprend 15 hectares de terrains industriels, des infrastructures ferroviaires et des voies d'évitement pouvant accueillir jusqu'à 2 000 wagons, ainsi qu'une connectivité directe avec les principales voies de transport et d'exportation de la région.

La société a conclu un protocole d'accord avec Tengizchevroil et KazMunaiGas, ainsi que des contrats de location à long terme avec deux sociétés commerciales. L'installation est adjacente aux terminaux de stockage de KazMunaiGas (10 réservoirs d'une capacité de 25 000 tonnes chacun, disponibles à la location) et dispose d'un accès ferroviaire direct au Caspian Pipeline Consortium (CPC), à Tengizchevroil (TCO), au réseau ferroviaire russe et au port de la mer Caspienne.

Points clés

La zone industrielle d'Atyrau constitue un corridor logistique essentiel entre les champs pétrolifères de l'ouest du Kazakhstan et les circuits d'exportation internationaux.

La proximité de grands opérateurs nationaux garantit des volumes stables, des trajets de transport minimisés et une efficacité de rotation compétitive.

- Actifs corporels : site industriel de 15 ha, installations ferroviaires et voies ferrées ;
- Contrats de location à long terme avec deux sociétés commerciales jusqu'en 2031. Les loyers peuvent être négociés de USD à troc (diesel, soufre, etc.) à un très bon prix par lot. Protocole d'accord avec les sociétés Tengizchevroil et KazMunaiGas ;
- Accès direct au CPC, au port de la mer Caspienne, au réseau ferroviaire russe, à Tengizchevroil et à KazMunaiGas ;
- Proximité stratégique de l'infrastructure de KazMunaiGas ;
- Plate-forme évolutive permettant d'étendre les opérations de stockage, de mélange et d'exportation ;
- Structure de propriété propre et permis d'exploitation transférables.

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