Opportunité de partenariat pour 300 MW de PV solaire à l'échelle des services publics (PTP Pipeline &

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Opportunité de partenariat pour 300 MW de PV solaire à l'échelle des services publics (RTB Pipeline & EPC Partnership Opportunity)

Opportunité d'acquérir un pipeline de 300 MW composé d'un actif RTB (prêt à construire) avec un AAE actif et de deux projets à un stade avancé ciblant la demande minière et urbaine à haute valeur ajoutée.

Vue d'ensemble

- **Compétences principales :** Cycle complet de l'EPC, supervision de la construction, O&M et délivrance des permis.
- **Force institutionnelle :** Relations profondément enracinées avec les autorités législatives et les gouvernements provinciaux de **Catamarca, Salta et Neuquén**.
- **Valeur ajoutée :** Capacité à naviguer dans des environnements réglementaires complexes et à obtenir des AAE dans des secteurs à forte demande (mines/industrie).

Fonctionnalité	Projet 1 : Vaca Muerta (Neuquén)	Projet 2 & 3 : Catamarca
Capacité	**100 MW** (extensible à partir d'une phase de 30 MW)	**200 MW Total** (2 x 100 MW)
Statut	**RTB / Exploitation partielle** (3 MW actifs)	Stade avancé / Évaluation par le gouvernement
Préposé à l'offrande	Pampa Energía et la municipalité locale	Industrie minière et demande urbaine
Prix de l'AAE	**68 USD/MW** (possibilité de renégociation)	**92 USD/MW** (estimation)
Chronologie	18 mois avant l'achèvement complet	Approbation provinciale attendue à court terme
Avantage stratégique	Entrée immédiate ; l'AAE existant réduit le risque.	Demande minière à forte marge ; soutien solide.

Le marché actuel des énergies renouvelables se caractérise par une pénurie de vendeurs. La plupart des grands acteurs détiennent des actifs en vue d'un flux de trésorerie à long terme.

- L'opportunité : Pour éviter la "prime d'acheteur" sur les actifs pleinement opérationnels, Interenergy devrait s'orienter vers des projets de RTB et des projets en cours de construction. Cela permet de capter de la valeur à un stade précoce et de se positionner dans des corridors à forte croissance tels que le pôle énergétique de Vaca Muerta et la ceinture minière du Nord.

TARGET PRICE
$ 19,500,000

GROSS REVENUE
$ 42,840,000

EBITDA
$ 38,640,000

BUSINESS TYPE
Énergies renouvelables - Énergie solaire photovoltaïque

COUNTRY
Argentine

BUSINESS ID
L#20261039

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- Analyse comparative : Ces actifs doivent être comparés au projet Jinko Cordillera – Cordillera 1 afin de déterminer la meilleure adéquation financière et technique.

Prévisions financières

Paramètre financier	Valeur / Indicateur
Estimation du montant total des dépenses d'investissement (CAPEX) liées au réseau de canalisations	**environ 210 000 000 – 225 000 000 USD** (environ 0,70 à 0,75 million de dollars / MW)
Production annuelle prévue	**~510 000 MWh**(Facteur de rendement : environ 1 700 kWh/kWc)
Tarif moyen pondéré des contrats d'achat d'électricité (PPA)	**environ 84 $ / MWh**(Moyenne pondérée entre des contrats d'achat d'électricité (PPA) urbains à 68 $/MWh et des contrats miniers à 92 $/MWh)
Chiffre d'affaires brut annuel estimé	**environ 42 840 000 USD**
Coûts d'exploitation annuels estimés	**environ 4 200 000 USD**(exploitation et maintenance, baux fonciers, assurances, frais administratifs)
EBITDA annuel estimé	**environ 38 640 000 USD**
Marge EBITDA implicite	**~90,2 %**

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